

COMMERCIAL MARINE EXPO

Application for Exhibit Space and Contract for Marketing Opportunities

2012
June 13 and 14
 State Pier • New Bedford, MA USA

1. EXHIBITOR INFO

1a. Company _____
 Mailing Address _____
 City _____ State/County/Province _____
 Postal/Zip Code _____ Country _____
 Tel _____ Fax _____
 Primary Contact _____ Web Site _____
 Contact Tel _____ Contact E-mail _____

1b. What products or services do you plan to exhibit? _____
 What brands will you exhibit? _____

By providing your fax, email, address, and by signing this application, you are agreeing to receive promotions from our company via fax, email, mail or phone.

2. SPACE SELECTION

<p>2a. Inside Exhibit Space</p> <p><input type="text"/> X \$1650 = \$ <input type="text"/> Booths are 10' x 10'. Contact us for discounts on six or more booths.</p> <p><small>Total # of Booths</small></p> <p>Outside Land Space</p> <p><input type="text"/> X \$10 = \$ <input type="text"/> Sq. Ft = booth length X booth width. Minimum: 200 sq. ft. Does not include tent.</p> <p><small>Total Sq. Ft.</small></p> <p>In-Water Boat Space</p> <p><input type="text"/> X \$15.50 = \$ <input type="text"/> Boat length includes all pulpits or overhangs from bow or stern.</p> <p><small>Boat Length (Ft.)</small></p>	<p>2b. Space Selection</p> <p><input type="text"/> 1st Choice</p> <p><input type="text"/> 2nd Choice</p> <p><input type="text"/> 3rd Choice</p>
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3. EXHIBIT SERVICES

3a. Electric 110v Single Outlet X \$50 = \$

Qty

3b. Standard 10' x 10' Booth Package (\$105) = \$

(Skirted table, 2 chairs, waste basket)

10' x 10' Booth Package w/Carpet (\$195) = \$

(Skirted table, 2 chairs, waste basket, 10' x 10' blue carpet)

} 25% off list, includes 6.25% MA sales tax.

Section 3 Total (3a. + 3b.)

\$

For multiple booth carpeting, or packages for booths larger than 10', call for a quote. See Exhibitor Manual for complete furnishing options.

4. PROMOTION OPTIONS

4a. CME Directory & Buyers' Guide Ads **4b.** Web Banner & Directory Logo (\$200)

Check to reserve the advertising space.

Note: This document serves as your advertising insertion order for the CME Show Buyers' Guide.

Ad Size	4C	B/W	Section 4 Total (4a. + 4b.)
Front Cover	<input type="checkbox"/> \$2,500	n/a	
Full Page	<input type="checkbox"/> \$2,000	<input type="checkbox"/> \$1,200	
Half Page	n/a	<input type="checkbox"/> \$900	
Quarter Page	n/a	<input type="checkbox"/> \$500	

\$

5. SUMMARY

Exhibit Space Cost (2a.)

\$

Exhibitor Services (Section 3 Total)

+

Ads & Web (Section 4 Total)

+

Sponsorships (Section 8 Total)

+

SEE ATTACHED ORDER FORM

TOTAL

\$

50% Enclosed with Application

\$

(After 3/1/12, include payment in full)

6. ACCEPTANCE

6a. Print Name _____

Authorized Signature _____

Please sign and return. You will receive confirmation of the acceptance of your exhibit space application. A deposit of 50% of exhibit space in U.S. funds must accompany this application. The remaining balance is due March 1, 2012. Applications submitted after March 1, 2012 must be accompanied by payment in full. Prior to March 1, 2012, cancellations of all or a portion of exhibit space ordered are subject to a fee equal to 25% of the value of exhibit space originally contracted. All cancellations must be received in writing. For cancellations after March 1, 2012, all outstanding balances become due and payable. No refunds will be made. Upon receipt of your deposit, but not before November 1, 2011, an exhibitor's manual will be sent to you. By your signature above, you accept and agree to be bound by this contract and the terms, conditions, rules, and regulations on the pages of this document, and with the regulations set forth in the exhibitor manual.

6b. MAIL YOUR SIGNED CONTRACT WITH DEPOSIT TO:
 Commercial Marine Expo, 231 Front Street, Suite 1 • South Portland, ME 04106-1565 USA
 Fax: 207-799-1762 • Tel: 207-799-1356

FOR ORGANIZER'S USE
 Assigned Booth Number _____

COMMERCIAL MARINE EXPO

Application for Sponsorship Opportunities

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7. EXHIBITOR INFO

7a. Company Name _____

7b. Contact Name _____

7c. Contact Telephone _____

7d. Contact Email _____

8. SPONSORSHIPS

8a. Please indicate your choices below. See pages 5 and 6 of the *CME12 Marketing Manual* for complete sponsorship descriptions.

<input type="checkbox"/> CME Wireless Internet Service Sponsorship	\$1,500	\$ _____
<input type="checkbox"/> First Night Party (two sponsorships available)	\$2,500	\$ _____
<input type="checkbox"/> Logo Coffee Mugs (includes 1500 mugs)	\$5,000	\$ _____
<input type="checkbox"/> Logo Notebook & Pen (includes 1500 notebooks w/pen)	\$3,000	\$ _____
<input type="checkbox"/> Job Fair	\$3,500	\$ _____
<input type="checkbox"/> Aisle Billboard	\$750	\$ _____
<input type="checkbox"/> Hanging Banner	\$1,000	\$ _____
<input type="checkbox"/> Registration Bag Distribution (includes bags - \$650 if exhibitor provides bags)	\$1,500	\$ _____
<input type="checkbox"/> Lanyards	\$2,500	\$ _____
<input type="checkbox"/> Restaurant & Beer Garden	\$2,500	\$ _____
<input type="checkbox"/> Parking Lot & Shuttle Bus Service (for exhibitors & attendees)	\$2,500	\$ _____

SECTION 8 TOTAL

\$

INSTRUCTIONS

Complete this form and a) enter the total in the summary box of the exhibit space application and return both forms with your deposit OR b) if you've already submitted your exhibit space application, fax or email this sponsorship agreement to: 207-799-1762 or kbraun@highlinerevents.com.

CONDITIONS, RULES AND REGULATIONS COVERING COMMERCIAL MARINE EXPO

Highliner Events, LLC, 231 Front Street, Suite 1, South Portland, ME 04106

1. In these Regulations and Conditions, the term "Exhibitor" includes all employees of such, and any "co-exhibitor" and any employees of such, and the term "Exhibition" shall be deemed to mean Commercial Marine Expo. The term "Organizers" refers to Highliner Events, LLC.
2. The Organizers reserve the right to refuse the application of any party whose product, service, or proposed exhibit is not in keeping with the character of the exhibition.
3. Exhibitor agrees to make payment for space as outlined on the face of this agreement. If payments for space are not made when due, the Organizers may, at their sole discretion, re-allocate space allotted to the Exhibitor.
4. The Organizers shall have full power to determine in every respect the allocation of area and position of space.
5. Exhibitor shall occupy the space allotted to him no later than 5 P.M. on the day before the opening of the Exhibition. In the case of default, from any cause whatever, the Organizers shall have the right to re-let or otherwise deal with this space. Subletting of exhibit space is not permitted.
6. Exhibitor is responsible for the cost and erection of tables, counters, or other contrivances for displaying goods and for all support services including, but not limited to, such matters as cleaning, electricity, plumbing, and drayage.
7. While participating in the exhibition, Exhibitor agrees to comply with all applicable municipal, state and federal laws and with the provisions of any labor agreements which might cover activities conducted within the exhibition facility, and with all rules and regulations of the facility. Exhibitor agrees to indemnify the Organizers against any claim, action, or loss occasioned by any breach thereof.
8. Prior to the opening of the Exhibition, the Organizers will provide the Exhibitor with a list of rules and regulations for participating in the Exhibition. Exhibitor agrees to adhere to these, and any other, rules and regulations that may be issued from time to time by the Organizers.
9. All materials used for the building, decorating, draping or covering of booths and/or stands must be non-flammable, or rendered so by being immersed in a fire-proofing solution. All exhibits are subject to inspection by the public safety authorities having jurisdiction over the exhibit facility and the Exhibitor agrees to comply with the ruling of said authorities on all matters.
10. Liability insurance of no less than \$1,000,000 property damage and personal injury, with Broad Form endorsement, naming Organizers as an additional insured, and requiring at least 30 days prior notice to Organizers of cancellation or material modification, must be obtained by Exhibitor at its own cost and expense. Exhibitor agrees to provide Organizers with certificates of insurance or duplicate policies no later than 90 days prior to opening, and with further evidence of insurance upon request. In no event shall Organizers be responsible for any loss of or damage to Exhibitor property occasioned by theft or other insurable casualty. Exhibitor shall obtain at its own cost and expense theft and casualty insurance in an amount equal to the value of Exhibitor's property and shall provide Organizers with proof of such insurance upon request. The Organizers assume no risk; and by the acceptance of this agreement, the Exhibitor expressly releases the Organizers of and from any and all liability for any damage, injury or loss to any person or goods which may arise from the rental and occupation of said space by Exhibitor, and agrees to hold and save the Organizers harmless of and from any loss or damage (including but not limited to attorney's fees and other similar costs of defending claims or law suits brought against the Organizers) by reason thereof. The Exhibitor's duty to hold and save the Organizers harmless hereunder shall not be affected by any contention that the Organizers were negligent, and that such negligence was a contributing or proximate cause of the damage, injury or loss in question, unless and until a court of competent in a matter involving third party liability finds that the Organizers were guilty of negligence greater than that of the Exhibitors and that the Organizers' negligence proximately caused the damage, injury or loss in question.
11. In no event shall the Exhibitor have any claim for damages of any kind against the Organizers in respect to any loss or damage, direct or consequential, because of the prevention, postponement, or abandonment of the Exhibition, by reason of any of the events referred to in Condition 10, or otherwise if for any reason beyond the Organizers' control the Exhibition facility becomes wholly or partially unavailable for the holding of the Exhibition; and, in such an event, the Organizers shall be entitled to retain all sums paid by Exhibitors or such part thereof as the Organizers shall consider necessary. If, in the opinion of the Organizers, by re-arrangement or postponement of the period of the Exhibition, or by substitution of another hall, or building, or in any other reasonable manner, the Exhibition can be carried through, this contract shall be binding upon the parties, except as to the size and position of exhibit space, which the Organizers may modify as they deem necessary under the circumstances.
12. The liability of Organizers to Exhibitor for all claims relating to the Exhibition or this application, in contract, tort, or otherwise, shall not exceed the amount of the fees paid to Organizers by Exhibitor in connection with this application. In no event shall Organizers be liable to Exhibitor for any consequential, indirect, special or incidental damages, even if Organizers have been advised of the possibility of such potential loss or damage. The foregoing limitation of liability and exclusion of certain damages shall apply regardless of the success or effectiveness of other remedies.
13. Exhibitor agrees to confine all selling and promotional activity to the space allotted by this contract and not to distribute printed matter or materials of any nature in the aisles, entrances, or exits.
14. Non-transferable passes of admission will be supplied to Exhibitors for distribution to their personnel. Exhibitors will not be admitted to the exhibit facility without such passes. The Organizers reserve the right to limit the number of passes issued to any Exhibitor.
15. The right to distribute and/or sell any article of food, drink, or tobacco is held by catering concessionaires authorized by the owner of the exhibit facility. No Exhibitor may sell, give away, or distribute any such article without the written consent of the Organizers. The foregoing should not be construed to prevent the Exhibitor from distributing product samples.
16. The Organizers accept no responsibility for breakdown or failure of any of the services provided for, or in connection with, the Exhibition.
17. The Organizers reserve the right to refuse any person, including any employee of an Exhibitor, admission to the Exhibition at their discretion. No person under the age of 18 will be admitted under any circumstance during any phase of the exhibition.
18. Without prejudice to the rights and remedies of the Organizers in respect to any breach of the Contract on the part of the Exhibitor, the Organizers may at their discretion allow the Exhibitor to withdraw from the exhibition subject to the following conditions:
 - (a) the Exhibitor must give written notice to the Organizers that he desires to withdraw. If the Organizers allow such withdrawal, they will notify the Exhibitor of their decision in writing;
 - (b) any such notification by the Organizers to the Exhibitor will constitute a cancellation of the Contract subject to the payment by the Exhibitor to the Organizers as outlined on the face of this contract;
 - (c) upon payment of such amount to the Organizers by the Exhibitor, the Contract shall be cancelled and neither party shall have any further claim against the other.
19. The Organizers reserve the right to alter, add to, or amend any of these Regulations and Conditions. Should any question arise, whether or not provided for in these Regulations and Conditions, the decision of the Organizers shall be final. No alteration, addition, amendment or waiver to or of, these Regulations and Conditions shall operate to release any Exhibitor from this Contract.
20. The purpose of Commercial Marine Expo is to promote the sale and use of commercial maritime products and related equipment and services. Exhibits must be consistent with this purpose and must adhere to the following standards:
 - (a) All exhibitors must promote the marketing of commercial fishing and/or maritime products and related services.
 - (b) No exhibitor shall discourage or promote the limitation, use, distribution, or marketing of any commercial fishing and/or maritime product or service.
 - (c) Exhibitors may encourage or advance their own products, equipment or services. However, exhibitors shall not unfairly criticize the products or methods of any other exhibitor.
 - (d) No exhibitor shall directly or indirectly promote or advertise any idea or product which is inconsistent with the stated purpose of this exhibition.
 - (e) No exhibitor shall infringe the copyrights, trademarks, or other intellectual property of any third person or unfairly compete with other exhibits.
 - (f) No exhibit shall have an undesirable or unreasonable deleterious effect upon another's exhibit.
 - (g) The organizers reserve the right to prohibit or remove any exhibit which, in their sole discretion, detracts from the general character of the exhibition as a whole, or consists of products or services inconsistent with the purpose of the exhibition. The right to prohibit includes, but is not limited to such persons (dressed in a sexually aggressive or offensive manner), things, conduct, printed matter or anything of a character which the organizers, in their sole discretion, determine objectionable.
21. As an accommodation to Exhibitor, Organizers may list Exhibitor in a catalog prepared and distributed in connection with said Commercial Marine Expo. Organizers shall have no liability to Exhibitor for any errors or omissions contained in such catalog.
22. This agreement may be terminated by Organizers at any time on the breach of any of the conditions by the Exhibitor, or breach by the Exhibitor of any other contract he may have with Organizers or their affiliates, including failure to make payments when due pursuant to any such contract, and thereupon all Exhibitor's rights hereunder shall cease and terminate, and any payments made by him on account hereof prior to said termination shall be retained by Organizers as liquidated damages for such breach, and the Organizers may thereupon resell said space.
23. Approval of this contract is at the discretion of Organizers. Approval may be withheld, among other reasons for: (1) Poor credit history, including but not limited to past due amounts owing to Organizers or any affiliate of Organizers. (2) Violations of Conditions, Rules and Regulations of contract provisions in any previous Event conducted or sponsored by Organizers or their affiliates.
24. Termination of Exhibit. In the event that the premises in which the Exhibition is to be conducted shall become, in the sole discretion of Management, unfit for occupancy, or in the event the holding of the Exhibition or the performance of Management under the contract are substantially or materially interfered with by virtue of any cause or causes not reasonably within the control of Management, the Exhibition may be terminated or moved to another appropriate location at the sole discretion of Management. Management shall not be responsible for delays, damage, loss, increased costs or other unfavorable conditions arising by virtue of cause or causes not reasonably within the control of Management. If Management terminates this contract and/or the Exhibition (or any part thereof), for any reason, then Management may retain such part of an Exhibitor's rental fee as shall be required to recompense Management for the expenses incurred up to the time such contingency shall have occurred and there shall be no further liability on the part of either party to the other. For purposes hereof, "cause or causes not reasonably within the control of Management" shall include, but not be limited to: fire, casualty, flood, epidemic, earthquake, explosion, accident, blockade embargo, inclement weather, hurricane, tornado, governmental restraints, declaration of public emergency, strike, lockout, boycott or other labor disturbance, technical or other personnel failure, local, State, or Federal, ordinances, rules, orders, decrees, or regulations and/or any Act of God.

